

Advertising 'A' Board and Sign Draft Policy Consultation

**Cambridge City Council** 

Final Report May 2017





# **Contents Page**

Project details and acknowledgements	3
Executive Summary	4
Introduction	7
Methodology	8
Results	10
Conclusions	24
Appendix A : Consultation questionnaire	27
Annendix B · Data tables	28

# **Project details and acknowledgements**

Title	Advertising 'A' Board and Sign Draft Policy Consultation
Client	Cambridge City Council
Project number	17025
Author	Sophi Ducie
Research Manager	Sophi Ducie

#### M·E·L Research

2nd Floor, 1 Ashted Lock, Birmingham Science Park Aston, Birmingham. B7 4AZ

Email: info@melresearch.co.uk
Web: www.melresearch.co.uk

Tel: 0121 604 4664





## **Executive Summary**

In 2014 Cambridge City Council commissioned the City Centre Accessibility Review to gain an objective understanding of accessibility issues in and around the city centre. The review made a number of recommendations for future action. These were varied, but focused on free standing pavement signage, such as advertising A-Frame boards, chalk boards, swing boards, free standing flags, directional signs and information signs.

Following on from the review, work was undertaken by Cambridge City Council to plan and draft an Advertising 'A' Board and Sign Policy that is cost effective, appropriate and enforceable, whilst balancing the need for free and unimpeded access, and not unduly penalising businesses. To understand peoples' views of the draft Advertising 'A' Board and Sign Policy, M·E·L Research was commissioned to deliver a consultation to gain feedback from various stakeholders (including residents, businesses and access groups).

The survey was initially carried out through an online consultation, followed by a top up telephone survey.

Overall, 417 responses were received. The key findings from the survey were:

- The consultation provided views from a good mix of businesses and those who describe themselves as either a resident of the City, general member of the public and from a group or association.
- Of those consulted a tenth had children in the household still requiring a pram, a tenth had a disability and a slightly higher proportion (15%) were responsible for someone with a disability.
- Just over a third of the businesses who took part were classified as 'retail' and a fifth were
  'accommodation and food services', the majority of businesses occupied fixed permanent premises.
- Just under half of the businesses consulted used some form of free standing advertising structure/s,
  - The main reason for use was to attract customers/business.
  - Just under half of the businesses who used some form of free standing advertising structures would maybe or definitely consider using other forms of advertising.
- There were differences in levels of agreement around the issues or hazards free standing advertising structures bring to the City. Those who described themselves as a business were significantly more likely to disagree, compared to respondents who were not a business as a business; such as a resident, member of the public etc.

#### Agreement with the draft policy controlling the use of free standing advertising structures with the City





#### Strongly / slightly agree

Strongly / slightly disagree

#### Agreement with the draft policy guidelines

	O	
The A-Board / advertising structures must be placed against the building line or boundary of the property	73%	15%
The signs or displays must be robust and self-weighted. The use of sand bags will not be permitted. It must be of sufficient weight or design to prevent it being blown over	89%	6%
All A-Board / advertising structures must be temporary in nature (not fixed, chained etc.) so they can easily be removed from the street when the property is closed.	92%	5%
A-Board / advertising structures must not obstruct public access (e.g. street cleaning) nor sight lines of vehicle drivers or pedestrians.	96%	2%
A-Board / advertising structures and other advertising structures must be such that they can be easily detected and negotiated by the visually impaired and those with mobility difficulties.	95%	2%
A-Board / advertising structures on grass verges, roundabouts, road safety refuges and central reservations are not permitted.	81%	8%

#### Agreement with the draft policy enforcement

	O	G
Businesses found to be using an A-Board / advertising structure in breach of the guidelines will be notified and asked to comply	89%	5%
A-Boards / advertising structures not complying after the 48 hours of the formal letter, will be removed by the Council and the business informed that they have 28 days to reclaim the board and pay the associated charge of £70. Any A-board not collected within the 28 day notice period will be disposed of	74%	19%
Any business which commits a second A-Board / advertising structure policy breach, will receive a formal written notice warning that the Council will consider taking legal action against them	75%	17%



#### Considerations to the draft policy

- Educate businesses before the policy is implemented
- Businesses that are in breach of the policy would prefer to be consulted and educated
- Maintain a positive relationship with businesses
- Proper enforcement of the policy when it comes into force
- Work with businesses to provide innovative ways to advertise.



### Introduction

In 2014 Cambridge City Council commissioned the City Centre Accessibility Review to gain an objective understanding of accessibility issues in and around the city centre. For Local Government to fulfil the Equality Duties, it has to 'take steps involved in meeting the needs of disabled persons that are different from the needs of persons who are not disabled including, in particular, steps to take account of disabled persons' disabilities'.

The review made a number of recommendations for future action. These were varied, but focused on free standing pavement signage, such as advertising A-Frame boards, chalk boards, swing boards, free standing flags, directional



signs and information signs. The free standing pavement signage and advertising structures are often used to promote businesses products and services, for example, those used outside coffee shops, pubs and restaurants.

Following on from the review, work was undertaken by Cambridge City Council to plan and draft an Advertising 'A' Board and Sign Policy that is cost effective, appropriate and enforceable, whilst balancing the need for free and unimpeded access and not unduly penalising businesses.

This consultation was about the council's draft policy to limit the use of 'A' boards and free standing pavement signage. The policy only applies to advertising structures placed upon public roads, highways<sup>1</sup> or public open spaces. To understand peoples' views of the draft Advertising 'A' Board and Sign Policy, M·E·L Research was commissioned to deliver a consultation to gain feedback from various stakeholders, such as;

- Businesses and trading associations,
- access groups,

- residents and interest groups, and;
- general public who visit the City Centre.

The objective of the consultation was to understand;

- Current use of advertising 'A' Boards (as previously defined)
- Main reasons for using advertising 'A' Boards
- Considerations of other types of advertising
- Levels of agreement with the policy including enforcement
- Other aspects that should be taken into account regarding the policy

<sup>&</sup>lt;sup>1</sup> As per the 1980 Highways Act



## Methodology

#### Sampling method

The survey was initially carried out through an online consultation using various sampling frames;

- Experian database of business in Cambridge City Council
- Council resident groups
- Council access groups
- Circulation of online consultation link in the council magazine 'Cambridge Matters'

Paper versions of the consultation survey were also available on request. This was followed up with an interviewer-administrated telephone consultation with businesses which hadn't yet completed the online consultation.

Overall 417 responses were received, made up of 190 responses from the 'Cambridge Matters' magazine, 170 responses from the Experian database of businesses and 58 follow up responses from the telephone consultation. No paper surveys were received.

#### **Sampling tolerances**

The overall confidence interval gives an indication of the precision of results. With 417 completed interviews, this means that overall, where 50% of respondents report they were satisfied with a certain aspect, the true figure could in reality lie within the range of 45.2% to 54.8 %.

**Table 1: Overall confidence interval** 

Size of sample	Approx	imate sampling tole	erances
Size of sample	10% or 90%	30% or 70%	50%
	±	±	±
417 surveys	2.88	4.40	4.80

#### **Consultation period**

The consultation period ran for 10 weeks from the 20<sup>th</sup> February to the 30<sup>th</sup> April 2017. Table 2 overleaf presents the consultation period for each methodology used.



**Table 2: Consultation period** 

Method		Feb-17					r-17			Apı	r- <b>17</b>	
Method	6	13	20	27	6	13	20	27	3	10	17	24
Online												
Telephone												
Postal												

#### Reporting

Within the main body of the report, where percentages do not sum up to 100 per cent, this is due to computer rounding. The 'base' or 'n' figure referred to in each chart and table is the total number of respondents answering a question with a valid response. Percentage figures for questions are also only reported for valid responses, meaning that this excludes respondents who were unable to provide a response, e.g. those answering 'don't know'. Where a percentage figure does not appear in a chart, this is 3% or less.

## **Results**

This section presents the results of the consultation. Due to the different methodologies undertaken, the online (self-completion) and telephone (interviewer administrated) surveys are presented as combined figures and broken down separately within the demographic findings, only to highlight any variations. The remaining results are presented combined. A full breakdown of responses by survey methodology is provided in Appendix B.

#### **Demographics**

The table below presents the demographic profile of those who took part in the consultation:

- Gender was fairly evenly split between male (55%) and female (45%) and results were fairly similar when comparing self-completion and interviewer administrated methodologies.
- The age groups of the respondents were biased towards the older age brackets. There were some variations between methods used; a higher proportion of younger respondents took part in the telephone survey compared to the online method.
- The majority (89%) did not have children in the household requiring a pram, did not have a disability (90%) and were not responsible for someone with a disability (84%).

Table 3: Demographics of respondents combined and by methodology

	Combined	Methodology				
	(n=417)	Self completion-online (n=359)	Interviewer administrated- telephone (n=58)			
Gender	_					
Male	55%	54%	57%			
Female	45%	46%	43%			
Age group						
18-34	12%	8%	38%			
35-54	40%	39%	45%			
55+	47%	53%	16%			
Prefer not to say	0%	0%	2%			
Children in the ho	ousehold requiring p	orams, pushchairs				
Yes	11%	11%	7%			
No	89%	89%	91%			
Prefer not to say	0%	0%	2%			
Disability		•				
Yes	9%	10%	3%			
No	90%	90%	93%			
Prefer not to say	0%	0%	3%			
Responsible for s	omeone with a disa	bility				
Yes	15%	17%	7%			
No	84%	83%	90%			
Prefer not to say	0%	0%	3%			

#### Who took part in the consultation?

To understand the types of individuals who took part in the consultation, respondents were asked what best described them. A business based in Cambridge City and resident of Cambridge City were most commonly cited at 54% and 53% respectively.

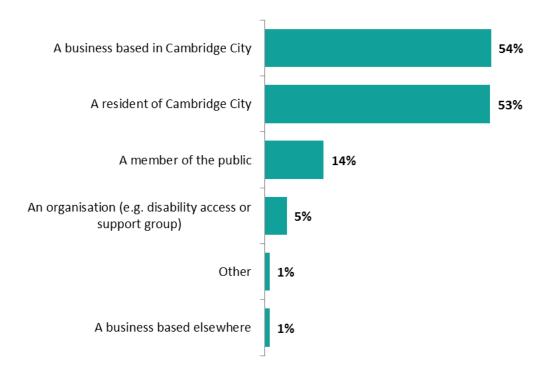


Figure 1: What best describes you (combined)? Base – 415 (multi code response)

All respondents were then asked how often they visit the City Centre. Around half (49%) visited on a daily basis, whilst 26% visited two to four times a week and 12% said about once a week (see Figure 2).

To further understand the types of respondents and how often they visit the City Centre, results were analysed by those who replied as a business versus those who didn't (residents, members of the public, access groups etc.)

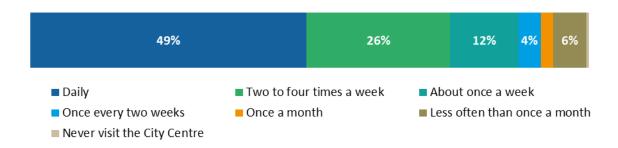
- Respondents who classified themselves as businesses were significantly<sup>2</sup> more likely to visit the City Centre daily (65%) compared to non-businesses (39%), meaning that the result is reliable and wouldn't occur by chance.
- Non-businesses are significantly more likely to visit two to four times a week at 34% compared to businesses at 4%.

<sup>&</sup>lt;sup>2</sup> The result is significant at p <0.05.



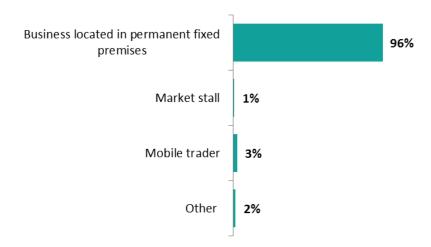
Measurement Evaluation Learning: Using evidence to shape better services

Figure 2: How often do you visit the City Centre? Base - 415



Respondents who stated they were responding as a business were asked what best described the type of premises they occupied. The majority (96%) described their businesses as located in a permanent fixed premises.

Figure 3: What best describes the type of business premises you occupy? Base - 216



Businesses were then asked to state how many employees they had. Just over two fifths (42%) of businesses were classified as micro (0-9 employees). When compared to Cambridge City as a whole, micro businesses were under represented, whilst businesses with 10 employees were over represented.

Figure 4: Business size of sample compared to Cambridge City (Local Units<sup>3</sup>) Base- 211

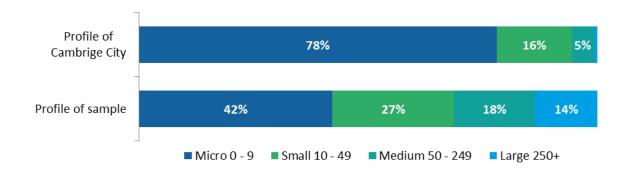




Table 4 presents the broad industry classification of businesses that took part in the consultation and compares this to the profile of Cambridge City as a whole. Given the nature of the consultation and business most likely to use free standing pavement signage 'Retail' and 'Food & Accommodation' business sectors were over represented when compared to the City. 'Professional, scientific & support services' business sectors were under represented.

Table 4: Broad industry classification of businesses compared to Cambridge City Profile (Local Units<sup>3</sup>)

	Cambridge City profile		Sample profile		
	Count	%	Count	%	
1 : Agriculture, forestry & fishing (A)	105	2%	0	0%	
2 : Mining, quarrying & utilities (B,D and E)	20	0%	1	0%	
3 : Manufacturing (C)	190	3%	3	1%	
4 : Construction (F)	355	5%	0	0%	
5 : Motor trades (Part G)	85	1%	0	0%	
6 : Wholesale (Part G)	180	3%	0	0%	
7 : Retail (Part G)	710	11%	78	35%	
8 : Transport & storage (inc postal) (H)	90	1%	4	2%	
9 : Accommodation & food services (I)	555	8%	42	19%	
10 : Information & communication (J)	805	12%	3	1%	
11 : Financial & insurance (K)	140	2%	2	1%	
12 : Property (L)	220	3%	7	3%	
13 : Professional, scientific & technical (M)	1285	20%	19	9%	
14: Business administration & support services (N)	505	8%	6	3%	
15 : Public administration & defence (O)	50	1%	1	0%	
16 : Education (P)	335	5%	16	7%	
17 : Health (Q)	390	6%	12	5%	
18 : Arts, entertainment, recreation & other services (R,S,T and U)	520	8%	26	12%	
Total	6545	100%	220	100%	

#### Use of Advertising 'A' boards

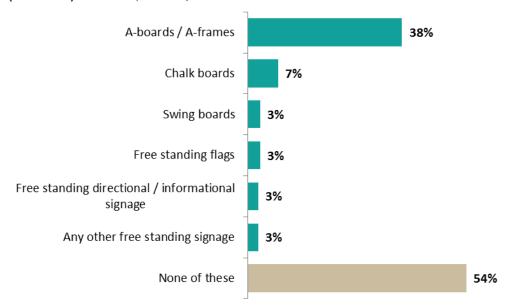
Respondents who were responding on behalf of a business were asked if they used free standing advertising structures. Just over half (54%) said they didn't, whilst almost two fifths (38%) said they used 'A' boards/frames and 19% used other form/s of free standing pavements signage.

<sup>&</sup>lt;sup>3</sup> An Enterprise is the smallest combination of legal units (generally based on VAT and/or PAYE records) which has a certain degree of autonomy within an Enterprise Group. An individual site (for example a factory or shop) in an enterprise is called a local unit.



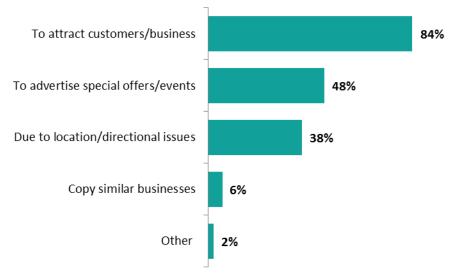
Measurement Evaluation Learning: Using evidence to shape better services

Figure 5: Do you use any of the following free standing pavement signage in Cambridge City (combined)? Base – 227 (multi code)



Businesses (47%) who said they use some form of free standing pavement structures were then asked why. 'To attract customers/business' was most commonly cited at 84%, followed by 'to advertise special offers/event' (48%) and 'due to location/directional issues' (38%).

Figure 6: What are your main reasons for using free standing pavement signage (combined)? Base – 86 (multi code)



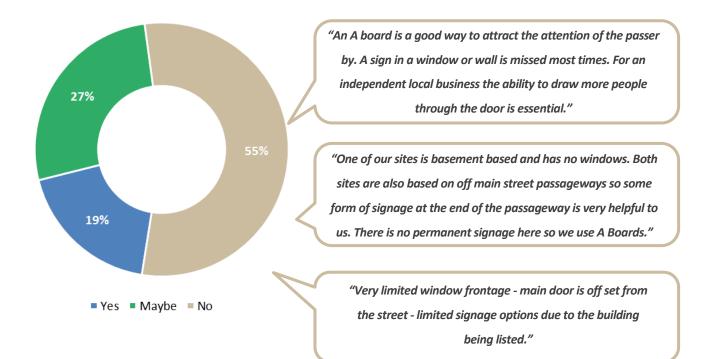
Businesses that used free standing advertising structures were then asked if they would consider using other types of advertising, such as window or wall mounted posters. Over half (55%) said they would not consider this, whilst 45% said either yes (19%) or maybe (27%).

To understand why businesses were not open to using other forms of advertising, businesses were asked to give reasons. The majority of comments focused on 'A' boards being the most effective form of



advertising and that some businesses were tucked away or hidden and 'A' boards are a necessity to attract passers-by. Figure 7 presents some comments provided:

Figure 7: Would you be willing to other types of advertising (combined)? Base – 86 (multi code)



#### Use of free standing pavement signage in the City

To understand the concerns and issues respondents had with the use of free standing pavement structures in the City, respondents were asked their level of agreement with various statements.

Due to the variations in agreement with the statements, further analysis was carried out for those respondents who classified themselves as a business compared to those who were not.

- For all statements, businesses were significantly less likely to agree compared to nonbusiness respondents.
- This was most so for the statement 'free standing advertising structures making the area less desirable to visit' (60% of non-businesses agree vs. 23% of businesses), followed by 'detracting from the appearance of the area' (74% of non-businesses agree vs. 42% of businesses).

9% 12% 17% 19% 21% 12% 33% 13% 18% 19% 28% 37% 32% 27% 30% 19% 49% 42% 38% 36% 29% 24% They detract from They can force They present a Can be dangerous They present a They make the the appearance pedestrians into trip hazard on windy days, hazard to area less of the area the road (n=406)(n=404) e.g. get blown disabled people desirable to visit (n=404)over (n=406) (n=398)(n=394) ■ Disagree slightly Agree strongly Agree slightly ■ Disagree strongly

Figure 8: To what extent to you agree or disagree with the following statements (combined)?

Respondents were asked if there are any other issues or concerns relating to free standing pavement structures that should be taken into account by the Council. The majority of responses focused around the council taking a more flexible approach to free standing pavement structures and some respondents provided other suggestions for using 'A' boards, such as:

"Enforcing a limit on the number permitted for each business, and areas where they are, and are not permitted."

"Sensibly placed and secured boards are never a problem. Action is only required to remove those causing an obstruction."

"There should be appropriate fixed signage at the end of each street listing the businesses on them."

#### Agreement with the draft policy

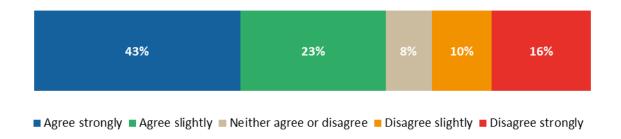
The Council's draft policy aims to control the use of 'A' boards and other types of free standing advertising structures within Cambridge City. The potential effect of this proposal will be to significantly reduce the number of 'A' boards and other free standing pavement structures. Respondents were asked their level of agreement with this.

Combined results show that 67% either slightly (23%) or strongly (43%) agree that the council should control the use of 'A' boards and other types of free standing advertising structures.



 When compared by business versus non-business respondents, results showed that businesses were significantly less likely to agree with the councils draft policy (50% agree) compared to non-business respondents (78% agree).

Figure 9: Level of agreement with the Councils draft policy to control the use of free standing pavement signage (combined). Base - 413



#### Agreement with the draft policy guidelines

Respondents were provided with the draft policy guidelines and asked to state their level of agreement with each statement. Figure 10 to 15 presents the findings for each statement.

Agreement with 'A' boards/advertising structures having to be placed against the building line or boundary of property was at 74%, with 24% stating they slightly and 50% stating they strongly agreed. Those that disagreed (15%) were asked why. A common response was that having the board against the building line defeats the idea of having one.

"One of the key reasons for using 'A' frames is to draw attention to the position of the business and how to get there. Putting that against the building line would defeat the whole purpose of using one."

Figure 10: Level of agreement (combined)Base - 407

boundary of the property

50%

24%

11%

7%

9%

Agree strongly 
Agree slightly 
Neither agree or disagree 
Disagree slightly 
Disagree Strongly

The A-Board / advertising structures must be placed against the building line or

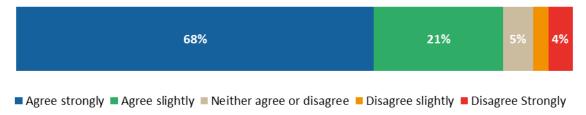
Almost nine in ten (89%) either slightly (21%) or strongly (68%) agreed that signs must be robust and self-weighted, that the use of sandbags will not be permitted and that the structure should be of sufficient weight or design to prevent it being blown over in the wind. Only 6% disagreed with this statement.



Commons reasons for why they disagree were that sandbags should be allowed and that if it is self-weighted then will be too heavy to maneuverer.

Figure 11: Level of agreement (combined) Base - 410

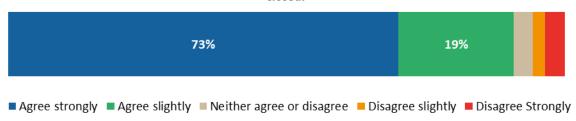
The signs or displays must be robust and self-weighted. The use of sand bags to stabilise signs will not be permitted. The structure must be of sufficient weight or design to prevent it being blown over in the wind



Again, the majority (92%) either slightly (19%) or strongly (73%) agreed that all 'A' board/advertising structures should be temporary in nature (not fixed or chained). Only 5% disagreed with this. When asked why they disagree, concerns were raised over the structures being stolen (if not chained).

Figure 12: Level of agreement (combined) Base - 413

All A-Board / advertising structures must be temporary in nature (not fixed, chained etc.) so they can easily be removed from the street when the property is closed.



The majority (96%) either slightly (17%) or strongly (79%) agreed that 'A' board/advertising structures must not obstruct public access (e.g. street cleaning) nor sight lines of vehicle drivers or pedestrians.

Figure 13: Level of agreement (combined) Base - 414

A-Board / advertising structures must not obstruct public access (e.g. street cleaning) nor sight lines of vehicle drivers or pedestrians.

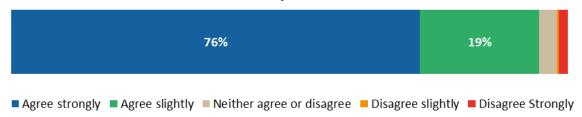




The majority (95%) either slightly (19%) or strongly (76%) agreed that 'A' board/advertising structures must be easily detected and negotiated by the visually impaired and those with mobility difficulties.

Figure 14: Level of agreement (combined) Base - 415

A-Board / advertising structures and other advertising structures must be such that they can be easily detected and negotiated by the visually impaired and those with mobility difficulties.

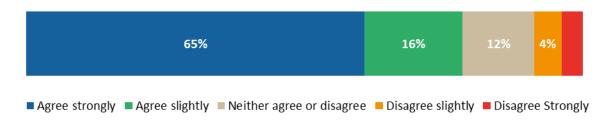


Eight in ten (81%) either slightly (16%) or strongly (65%) agreed that the 'A' Board/advertising structures on grass verges, roundabouts, road safety refuges and central reservations are not permitted. A further 12% were ambivalent and 8% disagreed. When asked why respondents disagreed, common responses focused on respondents not seeing any issue with structures being placed on empty areas (as long as they do not obstruct line of sight).

"They are used in many places with no problem so why would there be a problem in Cambridge."

Figure 15: Level of agreement (combined) Base - 411

A-Board / advertising structures on grass verges, roundabouts, road safety refuges and central reservations are not permitted.

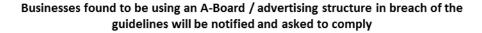


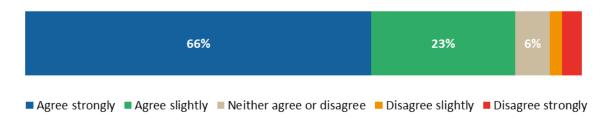
#### Agreement with the draft policy enforcement

When enforcing any action under the draft policy, the Council would follow specific procedures. Respondents were therefore asked their level of agreement with each of the proposed enforcement procedures.

Almost nine in ten (89%) respondents agreed that businesses that are found to be using 'A' board/advertising structures in breach of the guidelines will be notified and asked to comply. Of those that disagreed (5%), a common reason cited was that council staff should come and speak to businesses first.

Figure 16: Level of agreement (combined)Base – 411





Three quarters (74%) either slightly (21%) or strongly (53%) agreed that businesses not complying after the 48 hours' notice (formal letter) will have the 'A' board/advertising structure removed and the business informed that they have 28 days to reclaim the board and pay the £70 charge. Around a fifth (19%) disagreed with this level of enforcement. When asked why respondents disagreed, some felt the time period to comply (48 hours) was not long enough, that the fine was too much and others felt this was a heavy handed approach taken by the Council:

"48 hours is nowhere near long enough to assume someone has received and opened their post in a business situation."

"Being heavy handed creating conflict between the business community and city council."

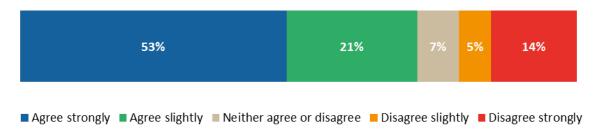
"£70 seems rather a lot."

• When compared by businesses versus non-businesses, significantly less businesses agreed with this element of the policy (62% agreed) compared to non-businesses (82% agreed).



Figure 17: Level of agreement (combined)Base - 411

A-Boards / advertising structures not complying after the 48 hours of the formal letter, will be removed by the Council and the business informed that they have 28 days to reclaim the board and pay the associated charge of £70. Any A-board not collected within the 28 day notice period will be disposed of



Three quarters (75%) of respondents either slightly (23%) or strongly (53%) agreed that if a business commits a second policy breach , they will receive a formal written notice warning that the Council will consider taking legal action. Whilst 17% disagreed with this statement, when asked why common responses were that the action was too extreme and that the offence was not important:

"Formal notice, legal action after a second warning; seems extreme."

"I think it's a bit ridiculous to take legal action over something on the pavement."

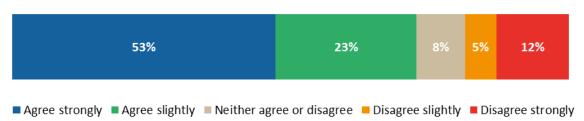
"This goes too far, just remove, dispose and charge them."

"This just is not a serious issue. Let local council officers use their discretion / common sense."

• When compared by businesses versus non-businesses, significantly less businesses agreed with this element of the policy (65% agreeing) compared to non-businesses (83% agreeing).

Figure 18: Level of agreement (combined) Base – 411

Any business which commits a second A-Board / advertising structure policy breach, will receive a formal written notice warning that the Council will consider taking legal action against them



Respondents were then asked if they had any other suggestions on approaches or enforcement actions that the Council should take into account. Respondents' suggestions and approaches have been coded



and presented in Figure 19. Just over a quarter (27%) said they didn't have any further comments to make. 17% said that the council shouldn't be so heavy handed and rather take a more positive, educational approach to businesses.

"Actually go and speak to business owners. Find out why they need the signs. Businesses in Cambridge are struggling, and constantly shutting down because they are losing customers."

"Education not punishment."

14% said they were satisfied with what has already been suggested; whilst 10% felt the fines and enforcement weren't severe enough.

"48 hours is too generous. If an A board is out it means the shop/business is usually staffed and such it should be brought to their immediate attention, at most it should be 24 hours in case the business needs to consult their superiors."

"Daily removal of signs for reoffending businesses. Increase in the business tax rate of reoffending husinesses."

Other comments provided included;

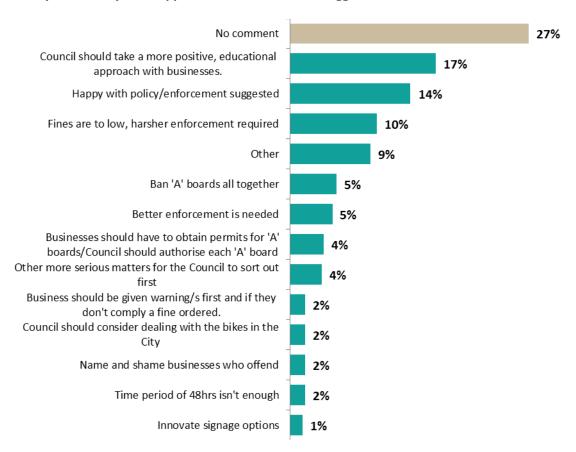
"'A' boards should be banned altogether. That is fairer to all businesses and also the sensible approach to sustainable management of the central areas of the city. Businesses already have their shop windows to display offers and other information."

"Daily monitoring of the Policy to ensure that it is enforced."

"A simple process of applying to have an 'A' board and a reasonable discussion of what is safe and provides the maximum effectiveness for business."

"What about assisting with funding for 'official' sanctioned business noticeboards? I believe we were once offered one for All Saints Passage that was prohibitively expensive."

Figure 19: Do you have any other approaches or enforcement suggestions? Base 411



## **Conclusions**

The consultation provided views from a good mix of businesses and those who describe themselves as either a resident of the City, general member of the public or from a group or association. Of those consulted, a tenth had children in the household still requiring a pram, a tenth had a disability and a slightly higher proportion (15%) were responsible for someone with a disability.

Just over a third of the businesses who took part were classified as 'retail' and a fifth were 'accommodation and food services'. The majority of businesses occupied fixed permanent premises.

Just under half of the businesses consulted used some form of free standing advertising structure/s. The main reason being to attract customers/business. Just under half of businesses who used some form of free standing advertising structures would maybe or definitely consider using other forms of advertising.

There were differences in levels of agreement with the issues or hazards that free standing advertising structures bring to the City. Those who described themselves as a business were significantly more likely to disagree, compared to respondents who didn't classify themselves as a business (such as a resident, member of the public etc..).

#### **Draft policy guidelines**

Agreement with the draft policy guidelines was less contentious, with nine in ten agreeing that 'the signs or displays must be robust and self-weighted. The use of sand bags to stabilise signs will not be permitted. The structure must be of sufficient weight or design to prevent it being blown over in the wind'. Of those that disagreed, this was most likely due to the prohibiting of sandbags.

Three quarters agreed that 'the A-Board / advertising structures must be placed against the building line or boundary of the property'. Of those that disagreed (16%), comments were that the whole purpose of having an 'A' board etc. is to place it in a position to signpost people to a store.

Eight in ten agreed that 'A-Board / advertising structures on grass verges, roundabouts, road safety refuges and central reservations are not permitted.' Of those that disagreed (8%), respondents didn't see any issues with structures being placed on empty land as long as it didn't interfere with line of sight.

#### **Draft policy enforcement**

Although larger proportions of respondents who took part in the consultation agreed with all three aspects of the policies enforcement approach, there were significant variations between businesses and non-business respondents.



Reasons for disagreeing focused on the council taking more of a positive, educational one-to-one approach with business. Concerns were also raised over the time period of 48 hours; some felt this might not be enough time. These respondents felt that potential legal action was too extreme and thought council staff enforcing the policy will need to use common sense.

#### Considerations to the draft policy

- Educate businesses before the policy is implemented
- Businesses that are in breach of the policy would prefer to be consulted and educated
- Maintain a positive relationship with businesses
- Proper enforcement of the policy when it comes into force
- Work with businesses to provide innovative ways to advertise.





**Appendix A: Consultation questionnaire** 

**Appendix B: Data tables** 

# **Appendix A: Consultation questionnaire**





# Cambridge City Council 'A' Board Policy Consultation 2017

#### **Background to this consultation**

The City Centre Accessibility Review was commissioned by the council in 2014 to gain an objective understanding of accessibility issues in and around the city centre. For Local Government to fulfil the Equality duties, it has to 'Take the steps involved in meeting the needs of disabled persons that are different from the needs of persons who are not disabled including, in particular, steps to take account of disabled persons' disabilities'.

The review made a number of recommendations for future action. These were varied, but focused on free standing pavement signage, such as advertising A-Frame boards, Chalk Boards, Swing Boards, free standing flags, directional signs and information signs.



These free standing pavement signage and advertising structures are often used to promote businesses products and services, for example, those used outside Coffee Shops, Pubs and Restaurants, to promote menus, special offers, sporting events, etc.

Following on from the review, work has been undertaken by Cambridge City Council to plan and draft an Advertising 'A' Board and Sign Policy that is cost-effective, appropriate and enforceable, whilst balancing the need for free and unimpeded access and not unduly penalising businesses.

This survey is about the council's draft Policy to limit the use of 'A' boards and free standing pavement signage. The Policy only applies to advertising structures placed upon public roads, highways (as per the 1980 Highways Act) or public open spaces.

Please see attached draft 'A' board Policy.

To help us with our consultation, an independent market research company, called M·E·L Research, are conducting this survey on our behalf. They are an accredited Market Research Society (MRS) Company Partner who operate under the MRS Code of Conduct and the Data Protection Act 1998.

Responses to the survey will be analysed and reported by M·E·L Research and all information will be kept confidential. Participants will not be personally identifiable in any reports.

		About you		
Q1	Which of the following best des	scribes you? [Please tic	k any tha	t apply]
	A resident of Cambridge City			
	A business based in Cambridge C	ity		
	A business based elsewhere			
	An organisation (e.g. disability acc	cess or support group)		
	A member of the public			
	Other (please specify below)			
<b>Q</b> 2	On average, how often do you	visit Cambridge City Ce	ntre?	
	Daily	Once a month	(	Varies
	Two to four times a week	Every 2 to 3 months	(	Never visit the City Centre
	About once a week	Every 4 to 6 months		
	Once every two weeks	Once a year		

If you are a resident, disability access/support groups or a member of the public please go to Question 7

Q3	Do you currently use any of the City? [Please tick all that apply		g <u>free standiı</u>	ng paveme	ent signage	in Cambridge
	A-boards / A-frames		ing directional /			
	Chalk boards	information Any other f	ree standing			
	Swing boards	signage	. e e e e e e e e e e e e e e e e e e e			
	Free standing flags	None of the	ese			
Q4	What are your main reasons fo that apply]	r using fro	ee standing p	pavement s	signage? [F	Please tick all
	☐ To attract customers/business					
	To advertise special offers/events					
	Copy similar businesses					
	Due to location/directional issues					
	Other (Please specify below)					
Q5	Would you consider using other posters? [Please tick one only]		f advertising,	, such as v	vindow or v	vall mounted
	Yes	O Maybe		(	) No	
	Please specify your main reasonadvertising					
	Use of free standing	g paven	nent signa	ge in the	City Cer	itre
Q7	To what extent do you agree or free standing pavement signag	disagree e in the C	with the folloity Centre? [	owing stat	ements abo	out the use of
		Agree strongly	Agree slightly	slightly	strongly	not sure
	They detract from the appearance of the area	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$
	They can force pedestrians into the road	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$
	They present a trip hazard	$\bigcirc$	$\bigcirc$	$\circ$	$\circ$	$\circ$
	They can be dangerous on windy days, as they might get blown over	$\bigcirc$	$\bigcirc$	$\bigcirc$		
	, , , , , , , , , , , , , , , , , , , ,					$\circ$
	They present a hazard to disabled people	$\circ$	0	0	0	0

Q8	In you opinion, what other issues or conce signage are there that should be taken into						
	Draft Advertising 'A' B	oard a	nd Si	gn Pol	icy		
	The Council's draft policy aims to control the standing advertising structures within Camb proposal will be to significantly reduce the repavement signage.	oridge C	ity. The	e potenti	al effec	t of this	
Q9	To what extent you agree or disagree with one only]	the gen	eral ain	n of this	policy?	Please	e tick
	<ul><li>Agree strongly</li><li>Agree slightly</li><li>Neither agree or disagree</li></ul>	O I	Disagree Disagree Don't kno		re		
	Draft Advertising 'A' B	oard a	nd Si	gn Pol	icy		
	To what extent do you agree or disagree policy [Please tick one for each option		e follo	wing as	pects o	of the di	aft
Q10		Agree strongly	Agree slightly			Disagree Strongly	Don't know / not sure
	The A-Board / advertising structures must be placed against the building line or boundary of the property	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$
	The signs or displays must be robust and self-weighted. The use of sand bags to stabilise signs will not be permitted. The structure must be of sufficient weight or design to prevent it being blown over in the wind	0	0	0	0	0	0
	All A-Board / advertising structures must be temporary in nature (not fixed, chained etc.) so they can easily be removed from the street when the property is closed.	0	0	0	0	0	0
	A-Board / advertising structures must not obstruct public access (e.g. street cleaning) nor sight lines of vehicle drivers or pedestrians.	0	0	0	0	0	0
	A-Board / advertising structures and other advertising structures must be such that they can be easily detected and negotiated by the visually impaired and those with mobility difficulties.	0	0	0	0	0	0

	A-Board / advertising structures on grass verges, roundabouts, road safety refuges and central reservations are not permitted.	0	$\circ$	$\circ$	$\circ$	$\circ$	0
Q11	If you disagreed with any of the above aspect below?	cts, plea	ase writ	te your i	reasons	for eac	ch
	The A-Board / advertising structures must be placed ag the building line or boundary of the property	gainst					
	The signs or displays must be robust and self-weighted use of sand bags to stabilise signs will not be permitted structure must be of sufficient weight or design to preve being blown over in the wind	d. The					
	All A-Board / advertising structures must be temporary in nature (not fixed, chained etc.) so they can easily be removed from the street when the property is closed.	in					
	A-Board / advertising structures must not obstruct publi access (e.g. street cleaning) nor sight lines of vehicle d or pedestrians.						
	A-Board / advertising structures and other advertising structures must be such that they can be easily detecte and negotiated by the visually impaired and those with mobility difficulties.	ed					
	A-Board / advertising structures on grass verges, roundabouts, road safety refuges and central reservationare not permitted.	ons					
	Draft Advertising 'A' Board and	d Sian	Polic	v - Ent	orcon	nont	
	Draft Advertising A board and	u Olgii	I OIIC	у - ши	OI CCII	ICIII	
fol	nen enforcing any action under the draft policy To what extent do you agree or disaft policy [Please tick one for each option	sagree				-	
fol	lowing. To what extent do you agree or dis	sagree		Neither agree or	ring asp	-	f the  Don't
fol dra	lowing. To what extent do you agree or dis	sagree (	that the	Neither agree or	ring asp	Disagree	Don't know/
fol dra	lowing. To what extent do you agree or disaft policy [Please tick one for each option Businesses found to be using an A-Board / advertising structure in breach of the guidelines will be notified	sagree (	that the	Neither agree or	ring asp	Disagree	Don't know/
fol dra	Businesses found to be using an A-Board / advertising structure in breach of the guidelines will be notified and asked to comply (service of formal letter)  A-Boards / advertising structures not complying after the 48 hours of the formal letter, will be removed by the Council and the business informed that they have 28 days to reclaim the board and pay the associated charge of £70. Any A-board not collected within the 28	sagree (	that the	Neither agree or	ring asp	Disagree	Don't know/
fol dra	Businesses found to be using an A-Board / advertising structure in breach of the guidelines will be notified and asked to comply (service of formal letter)  A-Boards / advertising structures not complying after the 48 hours of the formal letter, will be removed by the Council and the business informed that they have 28 days to reclaim the board and pay the associated charge of £70. Any A-board not collected within the 28 day notice period will be disposed of  Any business which commits a second A-Board / advertising structure policy breach, will receive a formal written notice warning that the Council will consider taking legal action against them	Agree strongly	Agree slightly	Neither agree or disagree	Disagree slightly	Disagree strongly	Don't know / not sure

	A-Boards / advertising structure 40 to a control of the control of				
	Council and the business in	etter, will be removed by the formed that they have 28			
	days to reclaim the board a				
	charge of £70. Any A-board day notice period will be dis				
	Any business which commit				
	advertising structure policy written notice warning that t	breach, will receive a formal the Council will consider			
	taking legal action against t				
Q14	In your opinion, what	other approaches or er	nforcement shou	ld be taken into accoun	t?
		About	you		
Q15	Are you				
	Male	Female		Prefer not to say	
Q16	How old are you?				
	18-24	35-44	55-64	Prefer not to s	ay
	25-34	45-54	65 and over		
Q17	Are there any children	in your household tha	nt still require pus	shchairs/prams/buggies	?
	Yes	O No		Prefer not to say	
Q18	definition of a disability in th		"physical or mental	ability or infirmity? (The impairment which has a sustaday activities")	ained
	Yes	○ No		Prefer not to say	
Q19	Are you responsible for	or anyone with a long s	standing illness,	disability or infirmity?	
	Yes	O No		Prefer not to say	
	If you are a resid	dent or member of the	e public please	go to Question 24	
	If you are a disa	ability access/support	group please g	o to Question 23	
	If yo	ou are a business plea	ase go to Questi	ion 20	
		Business inf	ormation		
Q20		d the types of business lowing information abo		en part in the consultati	on
	Business Name				

Q21	What best describes the tyapply]	pe of business premises you occupy? [Please tick any that			
	Business located in perman	ent fixed premises (e.g. office)			
	Market stall				
	Mobile trader				
	Other [please specify below				
	How would you best desc plumber, solicitor, pub, et	ribe your business / what your business does? (e.g. retailer,			
Q22	How many employees doe	s your business have? (please write numbers below i.e. 50)			
	In Cambridge City				
	Nationally				
		Organisational information			
Q23	So that we can understand to could you provide the follow	he types of groups that have taken part in the consultation please ving information:			
	Organisation/groups name				
	Organisation's aims/area of inter	est			
		Future consultation			
Q24	Would you be willing to be City Council?	e involved in further consultations carried out by Cambridge			
	Yes	○ No			
Q25	Please completed your preferred contact details below. This information will only be passed to Cambridge City Council and will not be used for any other purpose other th consultations carried out by the council.				
	Name				
	Address				
	Postcode				
	Email				
	Telephone number				

## **Appendix B : Data tables**

Table B1: What best describes you?

	Combined	Self completion	Telephone
Base	415	357	58
A resident of Cambridge City	222	205	17
A resident of Cambridge City	53.49%	57.42%	29.31%
A business based in Cambridge City	223	173	50
A business based in Cambridge City	53.74%	48.46%	86.21%
A business based elsewhere	5	3	2
A business based eisewhere	1.21%	0.84%	3.45%
An organisation (e.g. disability access	22	21	1
All organisation (e.g. disability access	5.30%	5.88%	1.72%
A member of the public	58	57	1
A member of the public	13.98%	15.97%	1.72%
Other	5	4	1
Other	1.21%	1.12%	1.72%

Table B2: How often do you visit the City Centre?

	Combined	Self completion	Telephone
Base	417	359	58
Daily	206	175	31
Lany	49.40%	48.75%	53.45%
Two to four times a week	107	101	6
Two to rour times a week	25.66%	28.13%	10.35%
About once a week	51	44	7
About once a week	12.23%	12.26%	12.07%
Once every two weeks	17	13	4
Office every two weeks	4.08%	3.62%	6.90%
Once a month	9	8	1
Once a month	2.16%	2.23%	1.72%
Every 2 to 3 months	7	5	2
Every 2 to 3 months	1.68%	1.39%	3.45%
Every 4 to 6 months	3	1	2
Every 4 to 6 months	0.72%	0.28%	3.45%
Once a year	1	0	1
Office a year	0.24%	0.00%	1.72%
Varies	14	12	2
varies	3.36%	3.34%	3.45%
Never visit the City Centre	2	0	2
	0.48%	0.00%	3.45%

Table B3 (Businesses only) Do you use free standing advertising structures?

	Combined	Self completion	Telephone
Base	227	175	52
A-boards / A-frames	86	75	11
A-Dodrus / A-Iraines	37.89%	42.86%	21.15%
Chalk boards	17	17	0
Chair boards	7.49%	9.71%	0.00%
Swing boards	7	3	4
Swing boards	3.08%	1.71%	7.69%
Eron standing flags	7	6	1
Free standing flags	3.08%	3.43%	1.92%
Free standing directional / informational	6	6	0
signage	2.64%	3.43%	0.00%
Any other free standing signage	6	4	2
Any other free standing signage	2.64%	2.29%	3.85%
None of these	122	86	36
Notic of these	53.74%	49.14%	69.23%

Table B4: (Businesses only) If you use free standing advertising structures, why do you use them?

	Combined	Self completion	Telephone
Base	86	<i>75</i>	11
To attract customers/business	72	64	8
To attract customers/business	83.72%	85.33%	72.73%
To advertise special offers/events	41	35	6
To advertise special offers/events	47.67%	46.67%	54.55%
Copy similar businesses	5	5	0
copy similar businesses	5.81%	6.67%	0.00%
Due to location/directional issues	33	31	2
Due to location/directional issues	38.37%	41.33%	18.18%
Other	2	0	2
Ottlei	2.33%	0.00%	18.18%

Table B5: (Businesses only) Would you consider using other forms of advertising?

	Combined	Self completion	Telephone
Base	86	<i>75</i>	11
Yes	16	13	3
	18.61%	17.33%	27.27%
Maybe	23	21	2
waybe	26.74%	28.00%	18.18%
No	47	41	6
INO .	54.65%	54.67%	54.55%

Table B6: Level of agreement with free standing pavement structures detract from the appearance of the area.

	Combined	Self completion	Telephone
Base	404	349	55
Agree strongly	119	113	6
Agree strongly	29.46%	32.38%	10.91%
Agree slightly	123	106	17
Agree slightly	30.45%	30.37%	30.91%
Disagree slightly	76	59	17
Disagree slightly	18.81%	16.91%	30.91%
Disagree strongly	86	71	15
Disagree strongly	21.29%	20.34%	27.27%

Table B8: Level of agreement with free standing pavement structures force pedestrians into the road

	Combined	Self completion	Telephone
Base	406	350	56
Agroo strongly	153	144	9
Agree strongly	37.69%	41.14%	16.07%
Agree slightly	131	107	24
Agree slightly	32.27%	30.57%	42.86%
Disagree slightly	54	46	8
Disagree slightly	13.30%	13.14%	14.29%
Disagree strongly	68	53	15
Disagree strongly	16.75%	15.14%	26.79%

Table B7: Level of agreement with free standing pavement structures present a trip hazard

	Combined	Self completion	Telephone
Base	404	348	56
	145	138	7
Agree strongly	35.89%	39.66%	12.50%
Agroo slightly	108	87	21
Agree slightly	26.73%	25.00%	37.50%
Disagree slightly	73	59	14
Disagree slightly	18.07%	16.95%	25.00%
Disagree strongly	78	64	14
Disagree strongly	19.31%	18.39%	25.00%

Table B8: Level of agreement with free standing pavement structures can be dangerous on windy days

	Combined	Self completion	Telephone
Base	406	348	58
Agree strongly	170	154	16
Agree strongly	41.87%	44.25%	27.59%
Agree slightly	150	125	25
Agree slightly	36.95%	35.92%	43.10%
Disagree slightly	48	38	10
Disagree slightly	11.82%	10.92%	17.24%
Disagree strongly	38	31	7
Disagree strongly	9.36%	8.91%	12.07%

Table B9: Level of agreement with free standing pavement structures present a hazard to disabled people

	Combined	Self completion	Telephone
Base	398	342	56
Agroo strongly	194	179	15
Agree strongly	48.74%	52.34%	26.79%
Agree slightly	113	86	27
Agree slightly	28.39%	25.15%	48.21%
Disagree slightly	45	37	8
Disagree slightly	11.31%	10.82%	14.29%
Disagree strongly	46	40	6
Disagree strongry	11.56%	11.70%	10.71%

Table B10: Level of agreement with free standing pavement structures make the area less desirable to visit

	Combined	Self completion	Telephone
Base	394	336	58
Agree strongly	96	92	4
Agree strongly	24.37%	27.38%	6.90%
Agree slightly	76	70	6
Agree slightly	19.29%	20.83%	10.35%
Disagroo slightly	92	70	22
Disagree slightly	23.35%	20.83%	37.93%
Disagree strongly	130	104	26
	33.00%	30.95%	44.83%

Table B11: Level of agreement with the Councils policy and aims

	Combined	Self completion	Telephone
Base	413	355	58
Agroo strongly	179	168	11
Agree strongly	43.34%	47.32%	18.97%
Agree slightly	97	73	24
Agree slightly	23.49%	20.56%	41.38%
N.:	31	26	5
Neither agree or disagree	7.51%	7.32%	8.62%
Disagrap clightly	40	31	9
Disagree slightly	9.69%	8.73%	15.52%
Disagrae strongly	66	57	9
Disagree strongly	15.98%	16.06%	15.52%

Table B12: Level of agreement with: A-Board / advertising structures must be placed against the building line or boundary of the property

	Combined	Self completion	Telephone
Base	407	349	58
Agroo strongly	202	181	21
Agree strongly	49.63%	51.86%	36.21%
	96	72	24
Agree slightly	23.59%	20.63%	41.38%
	46	43	3
Neither agree or disagree	11.30%	12.32%	5.17%
Disagrae slightly	28	22	6
Disagree slightly	6.88%	6.30%	10.35%
Disagrae strongly	35	31	4
Disagree strongly	8.60%	8.88%	6.90%

Table B13: Level of agreement with: The signs or displays must be robust and self-weighted. The use of sand bags to stabilise signs will not be permitted. The structure must be of sufficient weight or design to prevent it being blown over in the wind

	Combined	Self completion	Telephone
Base	410	352	58
Agroo strongly	278	253	25
Agree strongly	67.81%	71.88%	43.10%
Agroo clightly	86	61	25
Agree slightly	20.98%	17.33%	43.10%
Noither agree or disagree	20	17	3
Neither agree or disagree	4.88%	4.83%	5.17%
Disagrae slightly	10	8	2
Disagree slightly	2.44%	2.27%	3.45%
Disagroo strongly	16	13	3
Disagree strongly	3.90%	3.69%	5.17%

Table B14: Level of agreement with: All A-Board / advertising structures must be temporary in nature (not fixed, chained etc.) so they can easily be removed from the street when the property is closed.

	Combined	Self completion	Telephone
Base	413	355	58
Agroo strongly	302	271	31
Agree strongly	73.12%	76.34%	53.45%
Agree slightly	77	59	18
Agree Siightly	18.64%	16.62%	31.03%
Neither agree or disagree	13	9	4
Neither agree of disagree	3.15%	2.54%	6.90%
Disagroo slightly	8	5	3
Disagree slightly	1.94%	1.41%	5.17%
Disagree strongly	13	11	2
	3.15%	3.10%	3.45%

Table B15: Level of agreement with: A-Board / advertising structures must not obstruct public access (e.g. street cleaning) nor sight lines of vehicle drivers or pedestrians.

	Combined	Self completion	Telephone
Base	414	358	56
Agroo strongly	326	298	28
Agree strongly	78.74%	83.24%	50.00%
Agree slightly	70	45	25
Agree slightly	16.91%	12.57%	44.64%
Noither agree or disagree	9	8	1
Neither agree or disagree	2.17%	2.24%	1.79%
Disagrae slightly	5	4	1
Disagree slightly	1.21%	1.12%	1.79%
Disagrae strongly	4	3	1
Disagree strongly	0.97%	0.84%	1.79%

Table B16: Level of agreement with: A-Board / advertising structures and other advertising structures must be such that they can be easily detected and negotiated by the visually impaired and those with mobility difficulties.

	Combined	Self completion	Telephone
Base	415	357	58
Agrae strangly	316	285	31
Agree strongly	76.15%	79.83%	53.45%
Agree slightly	80	57	23
Agree slightly	19.28%	15.97%	39.66%
Neither agree or disagree	12	9	3
Neither agree or disagree	2.89%	2.52%	5.17%
Disagrae clightly	1	1	0
Disagree slightly	0.24%	0.28%	0.00%
Disagree strongly	6	5	1
	1.45%	1.40%	1.72%

Table B17: Level of agreement with: A-Board / advertising structures on grass verges, roundabouts, road safety refuges and central reservations are not permitted.

	Combined	Self completion	Telephone
Base	411	353	58
Agrae strangly	266	245	21
Agree strongly	64.72%	69.41%	36.21%
	65	41	24
Agree slightly	15.82%	11.62%	41.38%
Noither agree or disagree	48	41	7
Neither agree or disagree	11.68%	11.62%	12.07%
Disagrap slightly	18	14	4
Disagree slightly	4.38%	3.97%	6.90%
Disagrae strongly	14	12	2
Disagree strongly	3.41%	3.40%	3.45%

Table B18: Level of agreement with: Businesses found to be using an A-Board / advertising structure in breach of the guidelines will be notified and asked to comply (service of formal letter)

	Combined	Self completion	Telephone
Base	411	354	<i>57</i>
Agroo strongly	271	241	30
Agree strongly	65.94%	68.08%	52.63%
Agroo clightly	96	72	24
Agree slightly	23.36%	20.34%	42.11%
Noither agree or disagree	23	22	1
Neither agree or disagree	5.60%	6.22%	1.75%
Disagrap dightly	8	8	0
Disagree slightly	1.95%	2.26%	0.00%
Disagroo strongly	13	11	2
Disagree strongly	3.16%	3.11%	3.51%

Table B19: Level of agreement with: A-Boards / advertising structures not complying after the 48 hours of the formal letter, will be removed by the Council and the business informed that they have 28 days to reclaim the board and pay the associated charge of £70. Any A-board not collected within the 28 day notice period will be disposed of

	Combined	Self completion	Telephone
Base	411	354	<i>57</i>
Agroo strongly	218	194	24
Agree strongly	53.04%	54.80%	42.11%
Agree slightly	87	64	23
Agree Slightly	21.17%	18.08%	40.35%
Noither agree or disagree	28	26	2
Neither agree or disagree	6.81%	7.35%	3.51%
Disagroo slightly	21	19	2
Disagree slightly	5.11%	5.37%	3.51%
Disagroo strongly	57	51	6
Disagree strongly	13.87%	14.41%	10.53%

Table B20: Level of agreement with: Any business which commits a second A-Board / advertising structure policy breach, will receive a formal written notice warning that the Council will consider taking legal action against them

	Combined	Self completion	Telephone
Base	411	354	<i>57</i>
Agroo strongly	216	194	22
Agree strongly	52.56%	54.80%	38.60%
Agroo clightly	94	67	27
Agree slightly	22.87%	18.93%	47.37%
Noither agree or disagree	32	31	1
Neither agree or disagree	7.79%	8.76%	1.75%
Disagree slightly	21	18	3
Disagree slightly	5.11%	5.09%	5.26%
Disagrap strongly	48	44	4
Disagree strongly	11.68%	12.43%	7.02%



